

POSITION: Sales Development Specialist - Automated Machinery & Integration

ICR Resources, a rapidly growing provider of custom automated industrial machinery, electrical and mechanical engineering services is currently seeking an Sales Development Specialist for our Automated Machinery & Integration group.

Wage:

75 – 105k (based on experience)

Benefits:

Health Vison / Dental 401K (Matching) Short Term / Long Term Disability Life Insurance Holiday / Vacation

Key Attributes:

• Capable of working as a part of a cross functional sales team

Must Have:

- Possess the ability to understand and navigate customer relationships
- Have a history of working closely with engineering, manufacturing personnel and other staff in various disciplines
- Self-motivated.

Position Tasks:

- Forging new customer relationships in strategic markets
- Have a market knowledge of our target products (Including industrial machinery, automation, hardware, and engineering services)
- Leveraging social media as well as other means that would be highly effective in showcasing our products.

Travel: As required. Schedule will be self-determined for optimal work life balance. **Send Resume to** <u>hr@icrresources.com</u> **Please provide at least 3 references**